# Incentivizing Truthful Forecasting with Proper Scoring Rules

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#### Overview

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#### Overview

- We've spent a lot of time thinking about auctions: how to allocate goods and extract money.
- But what about information?
- This class: How to contract with an expert to incentivize them to report their belief to us about the likelihood of an event we will only observe once.

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- Suppose we want to know the likelihood that candidate A wins the next presidential election between A and B.
- But we don't follow politics and don't have informed beliefs.
- Our friend the professional gambler is also a politics wonk. He's got well informed beliefs, but he won't just tell you, he'll only gamble.
- How can we set up a gamble so that if he wants to maximize his payoff he'll tell us his true beliefs?

Attempt 1: "Who do you think will win the election? I'll give you \$1 if you get it right."

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But we didn't ask the right question...

Attempt 2: "What do you think is the probability p that A will win the election? I'll pay you...

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- If q ≥ 0.5 this is maximized at p = 1. Otherwise it is maximized at p = 0...
- So we didn't learn any more than in Attempt 1...

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- Once the outcome Y = y is realized, the Agent is paid S(p, y), according to a known function (or scoring rule) S : ΔY × Y → ℝ.
- 5. The Agent will report the distribution *p* that maximizes their expected payment under their beliefs:

$$p \in \arg \max_{p \in \Delta \mathcal{Y}} \mathrm{E}_{y \sim q}[S(p, y)]$$

1. For shorthand, we'll write:

$$S(p;q) = \mathbb{E}_{y \sim q}[S(p,y)] = \sum_{y \in \mathcal{Y}} q(y)S(p,y)$$

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#### Definition (Proper Scoring Rule)

A scoring rule  $S : \Delta \mathcal{Y} \times \mathcal{Y}$  is proper if for every belief q, truthful reporting is a dominant strategy: for every  $q, p \in \Delta \mathcal{Y}$ :

$$S(q;q) \geq S(p;q)$$

If the inequality is strict for every  $p \neq q$ , we say that S is a *strictly* proper scoring rule.

## An Aside: Convexity

#### Definition (Convex Set)

A set  $C \subseteq \mathbb{R}^d$  is *convex* if it contains the line segment connecting any two points  $x, y \in C$ . In other words, if for any  $x, y \in C$  and any  $\alpha \in [0, 1]$ :

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#### Definition

A function  $f : \mathbb{R}^d \to \mathbb{R}$  is convex if  $C = \{x : x \ge f(x)\}$  is a convex set. Equivalently, for all  $x, y \in \mathbb{R}^d$ , and for all  $\alpha \in [0, 1]$ :

$$f(\alpha x + (1 - \alpha)y) \le \alpha f(x) + (1 - \alpha)f(y)$$

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An equivalent characterization: a function is convex if and only if every line tangent to the function lies below the function.

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#### Fact

A differentiable function  $f : \mathbb{R}^d \to \mathbb{R}$  is convex if and only if for every  $x, y \in \mathbb{R}^d$ :

$$f(x) \ge f(y) + \nabla f(y) \cdot (x - y)$$

(See pictures)

1. Lets consider the binary prediction case:  $\mathcal{Y} = \{A, B\}$ . We can think of beliefs  $p \in \mathbb{R}$ , where  $p = \Pr[A]$ .

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  - 3.4 And for all  $p \in [0, 1]$ , S(p; q) is the tangent line (gradient) of f(q) at p = q, and lies entirely below f(q).

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4. (See pictures).

Proper Scoring Rules: A Characterization

#### Theorem

Fix a finite domain  $\mathcal{Y}$  with  $|\mathcal{Y}| = d$ . A scoring rule  $S : \Delta \mathcal{Y} \times \mathcal{Y} \to \mathbb{R}$  is proper if and only if there exists a convex function  $f : \mathbb{R}^d \to \mathbb{R}$  such that:

$$S(p;q) = f(p) + \nabla f(p)(q-p)$$

(In particular  $S(p, y) = f(p) + \nabla f(p)(e_y - p)$  where  $e_y$  is the unit vector that has a 1 in the y'th component). The function f also satisfies

$$f(q)=S(q;q)$$

We have two directions to prove. First, if  $f : \mathbb{R}^d \to [0, 1]$  is convex, then  $S(p, y) = f(p) + \nabla f(p)(e_y - p)$  is proper.

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4. Since f is convex, this is always the case! (Tada!)

In the reverse direction, we need to show that if S is proper, then there is a convex function f such that  $S(p, y) = f(p) + \nabla f(p)(e_v - p)$ 

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- 2. Recall that for any p:

$$S(p;q) = \sum_{y \in \mathcal{Y}} q(y)S(p,y)$$

which is linear in q, always lies below f(q), and is tangent to f at q = p.

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4. (Since all of f's tangent lines lie below it, it is convex)

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$$f(q) = S(q; q) = \sum_{y \in \mathcal{Y}} q(y) \log(q(y))$$
: Negative Shannon Entropy (Convex)

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 (Cross entropy)

- 3. Lets check our characterization...
  - 3.1  $f(q) = S(q; q) = \sum_{y \in \mathcal{Y}} q(y) \log(q(y))$ : Negative Shannon Entropy (Convex)
  - 3.2 We can recover S(p, y) from our expression:

$$S(p,y) = f(p) + \nabla f(p)(e_y - p)$$
  
=  $f(p) + \nabla f(p)e_y - \nabla f(p)p$   
=  $\sum_{y \in \mathcal{Y}} p(y) \log(p(y)) + (1 + \log p(y)) - 1 - \sum_{y \in \mathcal{Y}} p(y) \log(p(y))$ 

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 $= \log p(y)$ 

1. So cross entropy (a common objective in machine learning) is a proper scoring rule.

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2. So is squared loss...

- 1. So cross entropy (a common objective in machine learning) is a proper scoring rule.
- 2. So is squared loss...
- 3. Not a coincidence! If you are solving a regression problem to try and learn the probability of a label conditional on some features, the unconstrained optimum will be the true distribution exactly when the loss is proper!

- 1. So cross entropy (a common objective in machine learning) is a proper scoring rule.
- 2. So is squared loss...
- 3. Not a coincidence! If you are solving a regression problem to try and learn the probability of a label conditional on some features, the unconstrained optimum will be the true distribution exactly when the loss is proper!
- 4. An important reason why regression models minimize *squared error* rather than e.g. *absolute error*.

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#### Thanks!

See you next class — stay healthy!

