Distribution Free Profit Maximization via Online Auctions

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- Bidders arriving online don't necessarily have their valuations drawn from a distribution. (Can be chosen by an adaptive adversary)
- ► We'll solve this by bringing the class full circle using the polynomial weights algorithm!

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- Randomly partition bidders into to buckets, compute the optimal revenue in each bucket, and use that estimate in the other bucket.
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- ► Can we do something similar without having all bidders there up front? An *online* learning problem?

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- ▶ Recall our revenue benchmark: $OPT^{\geq k}(v) = \max_{j\geq k} (j \cdot v_{(j)})$. The random sampling auction achieved a 4 approximation to $OPT^{\geq 2}(v)$
- ▶ Well aim for a $1 + \epsilon$ approximation for larger k.

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- At time t, bidder t arrives and reports valuation v'_t .
- An item is allocated according to rule $x_t(v'_1, \ldots, v'_t)$, and payment $p_t(v'_1, \ldots, v'_t)$ is collected. Note that the allocation and payment rule is allowed to depend on *previous* bidders, but not *future* bidders.

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- ▶ At time t, a fixed price $s_t = s_t(v'_1, ..., v'_{t-1})$ is computed.
- ► The item is sold according to the following allocation and payment rules:

$$x_t(v_1',\ldots,v_{t-1},v_t')=1\Leftrightarrow v_t'\geq s_t \qquad p_t(v_1',\ldots,v_{t-1}')=s_t$$

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i.e. the item is sold at a fixed price s_t to bidders with valuation above the price, and the price s_t is computed *independently* of bidder t's own bid.

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Since the price that bidder t faces is computed independently of his own bid, over/under-reporting does not influence the price – it can only result in agent t winning the item at a price he was not willing to pay, or failing to win the item even when he would have been willing to pay the price.

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Its not hard to see that it is without loss of generality to consider TIOLI auctions... In single parameter domains, truthful auctions must be monotone. For deterministic auctions, this means that the allocation rule for each bidder must be determined by a fixed, bid-independent threshold (i.e. the fixed price)).

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 - Given a collection of N experts, each of whom experience gains $g_i^t \in [0, 1]$ each day t.
 - ► The polynomial weights algorithm selects an expert each day and experiences its gain.
 - Guarantees that after T rounds: with update parameter ϵ is able to select experts so as to achieve expected gain after T rounds:

$$G_{PW}^T \ge \max_{k \in [N]} G_k^T - 2\sqrt{T \ln(N)}$$

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- If we use price s on bidder t, we obtain revenue:

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▶ So these are our gains. $g_s^t = r_s^t$.

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- ▶ If we use the PW to select a price from some set *N* at every round, we get a Take-It-Or-Leave-It mechanism, which is dominant strategy truthful. Moreover, we are guaranteed:

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- ► So how should we choose our set of prices *N*?
- ► There is a tradeoff choosing a larger set makes $\max_{p \in N} Rev_p^T$ closer to OPT(v), but also makes In(N) larger...



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- We have that $|N| = \frac{1}{\alpha}$.
- ▶ We also know that:

$$\max_{p \in \mathcal{N}} Rev_p^T \geq \max_{p \in [0,1]} Rev_p^T - \alpha \cdot n$$

Because for every $p \in [0,1]$ there is a $p' \in N$ such that $p - \alpha \le p' \le p$.

► Combining these guarantees we get:

$$Rev_{PW}^n \ge \max_{p \in [0,1]} Rev_p^n - 2\sqrt{n\ln(\frac{1}{\alpha})} - \alpha n$$

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▶ Choosing α to be 1/n we get:

$$Rev_{PW}^n \ge \max_{p \in [0,1]} Rev_p^n - 3\sqrt{n \ln(n)}$$

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- ▶ e.g. it suffices if with constant probability bidders have valuations $v_i \ge \log n/\sqrt{n}$.
- ▶ True for *any* fixed nontrivial distribution as $n \to \infty$.

Thanks!

See you next class — stay healthy!