

**Wall Street Meets Locust Walk:
The Penn-Lehman Automated
Trading Project**

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Economics and Computation

- Electronic Commerce
- Algorithmic Mechanism Design
- Network Economics
- Digital Goods
- Shopbots
- Computational Game Theory
- Combinatorial Auctions
- Information Markets
- Electronic Cheating
- Neuroeconomics

Theory, Algorithms... and Competitions

Meanwhile, in the *Real World*...

- Increased automation in financial markets (exchanges, program trading, tools, strategies)
- Technological, business and regulatory drivers (decimalization, ECNs)
- Increased revelation of market data

We're not going back.

Motivation

- Can we somehow merge
 - the realism, speed and excitement of trading in **real** securities markets
 - the exploratory, educational and creative nature of trading in **virtual** markets

The Penn-Lehman Automated Trading (PLAT) Project

- Real-time, automated trading in financial markets
- A realistic, multi-client market simulator using live and historical depth-of-market *data*
- A competitive testbed for trading strategies
- An investigation of order book strategies
- An investigation of AI and machine learning methods for automated trading
- A research and educational partnership between Penn and Lehman Brothers

Market Microstructure and Depth-of-Market

- Consider a typical exchange for some specific security
- **Market** order: give volume, leave price to "the market"
- **Limit** order: **specify** price (**away** from the market)
- Limit orders are placed in a **book** on the buy or sell side, ordered by price
- Market orders are matched with the top of the book on the opposing side
- Market orders "guaranteed" transaction but not price; limit orders guaranteed price but not transaction

Here's an example.

Electronic Crossing Networks (ECNs)

- Matching process as old as securities markets
- Often done manually (NYSE specialists)
- Electronic Crossing Networks (ECNs):
 - Automate matching process
 - Now publishing order book data
 - Can be highly liquid
- Examples: Island (14% of NASDAQ volume), Instinet, Archipelago,...
- Consolidation efforts (SuperMontage)
- Messaging protocols, APIs (OUCH and ITCH)

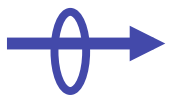
The Penn Exchange Simulator (PXS)

- A (conceptually) simple, real-time market simulator exploiting order book data
- Core processes:
 - **Data Gathering:** frequent (live or historical) polling of any given stock from Island
 - **Client Order Processing:** acceptance of connections and limit orders from automated clients via API
 - **Market Simulation:** simulation of matching process in a virtual market merging the Island and client data; computation of profit and loss of clients

LAST MATCH **TODAY'S ACTIVITY**
 Price 24.0700 Orders 52,983
 Time 14:57:07.72 Volume 10,243,212

| BUY ORDERS | | SELL ORDERS | |
|------------|---------|-------------|---------|
| SHARES | PRICE | SHARES | PRICE |
| 500 | 24.0620 | 500 | 24.0690 |
| 6,000 | 24.0610 | 500 | 24.0690 |
| 5,000 | 24.0600 | 500 | 24.0700 |
| 100 | 24.0600 | 200 | 24.0800 |
| 1,100 | 24.0550 | 1,981 | 24.0900 |
| 100 | 24.0500 | 412 | 24.0900 |
| 5,000 | 24.0500 | 3,000 | 24.0980 |
| 200 | 24.0500 | 500 | 24.1000 |
| 3,294 | 24.0500 | 100 | 24.1200 |
| 1,000 | 24.0500 | 2,800 | 24.1400 |
| 3,000 | 24.0430 | 5,000 | 24.1400 |
| 100 | 24.0400 | 1,000 | 24.1400 |
| 5,503 | 24.0400 | 5,000 | 24.1500 |
| 2,100 | 24.0300 | 400 | 24.1600 |
| 2,800 | 24.0300 | 1,000 | 24.1700 |
| (412 more) | | (694 more) | |

As of 14:57:16.178



Client 1



Client 2



Client 3

Features of PXS

- Simulation merges real market with client orders
- No guesses or models for limit order fills
- Permits investigation of order-book strategies
- Permits high-speed, high volume trading
- Forces real-time performance
- Sandbox for diverse strategies & interaction
- Execute "live" on real-time data or historical

PLAT Project Participants

- Penn Development Team:
 - PXS design, development, maintenance
 - Client strategy design
 - Education of student researchers/users
 - Competition design and execution
- Students:
 - Approximately 30 students designing 14 strategies
 - Many senior projects; many joint CIS-Wharton
 - Several external participants (UTexas and CMU)
- Lehman Brothers:
 - Financial support from Proprietary Trading Group
 - Student mentorship and competition judging
 - Technological and scientific advising

Goals for the Strategies and Competitions

- Attempt to recreate Wall Street “biodiversity”
- Market making, pairs trading, VWAP, block trading, technical strategies, etc.
- Investigate predictive value of order book data
- Investigate application of AI and ML methods
- Create a library of strategies and competition structures for mix and match experimentation

The Competitions

- All had +/- 100,00 share position limits
- All on MSFT trading
- All divided clients into two pools
- December 2002: historical and live data competition
- Order-book face-off
- March 2003: 3-round, 3-week competition
- May 2003:
 - Platinum Platter Competition (PPC 2003)
 - 10 consecutive days of MSFT trading, no rounds
 - 6 scoring criteria balancing profitability and trading "hygiene"
 - Counted towards grades

PPC 2003: The Rules

Criteria Emphasizing Profitability.

- **Daily Profit and Loss.** On a daily basis, 3 points awarded to each client whose end-of-day P&L is highest in its seven-client pool; 2 points to the second highest; 1 point to the third highest. Maximum possible award: 30 (= 3 × 10) points.
- **Overall Consistency of Profit and Loss.** A one-time award of 15 points to any client that has positive cumulative P&L over the 10 trading days of the competition, and also ends at most 3 trading days with negative daily P&L. Maximum possible award: 15 points.

Criteria Emphasizing Robustness, with Weak Profitability Prerequisites.

- **Daily Intraday Position Reversals.** On a daily basis, 2 points awarded to any client that finishes with positive P&L for the trading day, and held share positions in excess of 10,000 shares in both the long and short direction at some point during the day. Maximum possible award: 20 (= 2 × 10) points.
- **Robustness to Market Variation.** An award of 5 points to each client that has positive P&L on any pair of trading days in which the share price rose overall (open to close) on one day of the pair, and fell on the other. For each additional such pair, an additional award of 5 points. Maximum possible award: 25 (= 5 × 5) points, if there are exactly 5 up days and 5 down days for the stock during the 10 competition days.

Criteria Emphasizing Good Trading Practices, with No Profitability Prerequisites.

- **Daily Risk Saturation.** On a daily basis, 2 points awarded to each client that achieves a share position in excess of 50,000 shares (long or short) at some point during the trading day, without exceeding the maximum allowed share position of 100,000 shares. Alternatively, these 2 points will be awarded to clients whose total matched volume of shares for the trading day exceeds a fraction 1/14 (which is half of the per-client average of 1/7) of the total matched volume of all clients. Maximum possible award: 20 (= 2 × 10) points.
- **Daily Position Unwinding.** On a daily basis, any client that is awarded the Risk Saturation points for that day may earn an additional 2 points by ending the trading day with a share position of less than 5,000 shares (long or short). Maximum possible award: 20 (= 2 × 10) points.

Figure 1: Client Scoring Criteria for PPC 2003.

PPC 2003: The Strategies

| Strategy Name | Description | Performance |
|---------------|--|---|
| CBR-SOBI | Case-based reasoning applied to the parameters of the SOBI strategy (see text for SOBI description). | First in the blue pool; statistically significant profitability. |
| MoneyFlow | Predictive strategy using money flow (price movement times volume traded) as a trend indicator. | Second in the blue pool. |
| OBMM | Market-maker that positions orders in front of the n th orders on both books. | Third in the blue pool. |
| CReaTiv | “Capitalization on Real Time Volatility” — SOBI modified by recent volatility | Fourth in the blue pool. |
| OBCrossover | Exponential Moving Average (EMA) crossover strategy moderated by confirmation of order book quartile VWAPs. | Tied for fifth in the blue pool. |
| OBBreakout | Breakout strategy applied to trend lines on VWAP of buy and sell books. | Tied for fifth in the blue pool. |
| RaSTa | “Resistance and Support Trading Agent” — Computes support and resistance levels based on peaks in order book volume. | Seventh in the blue pool. |
| DAMM-STAT | Mixture of a Dynamically Adjusted Market-Maker which calibrates by recent volatility, and a trend-based predictive strategy. | First in the red pool; stellar position management. |
| Contrarian | Sells on rising prices, buys on falling prices. | Second in the red pool. |
| OBSigma | Trades based on relative spreads in the buy and sell books, interpreting small standard deviation as a sign of confidence. | Third in the red pool. |
| OBVol | Simple predictive strategy using total volumes in buy and sell books. | Fourth in the red pool; highest Sharpe ratio and statistically significant profitability. |
| RapidMM | Market-maker with rapid revision of quotes based on current inside market. | Fifth in the red pool. |
| CIA | “Central Intelligent Agent” — Predictive strategy applying Boosting to order book snapshots. | Sixth in the red pool. |
| SimpleTrend | Simple trend prediction strategy. | Seventh in the red pool; statistically significant negative earnings. |

Figure 1: PPC 2003 Strategy Descriptions, grouped by competition pool.

Strategy Themes

- Order-book strategies
 - order book imbalance and variations
 - 9 of 14 competition entrants
- Market-making strategies
- Traditional technical strategies:
 - various "breakout" strategies, trend spotting, etc.
 - often with order-book modulation
- Machine learning strategies using order books
 - boosting, case-based learning, support vectors

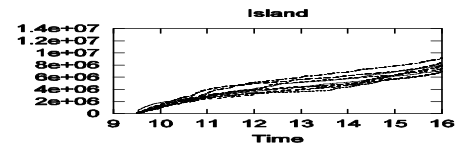
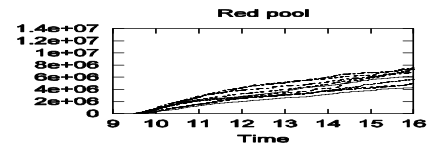
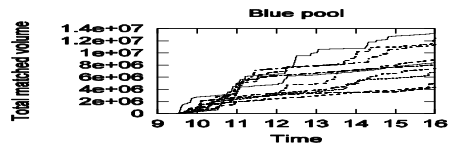
PPC 2003: The Results

| Strat | Pool | Rk | Tot | P | S | U | R | C | V | Av P&L (\$) | 95% Int | Sharpe |
|-------------|------|----|-----|----|----|----|----|----|----|-------------|---------|--------|
| CBR-SOBI | B | 1 | 74 | 9 | 18 | 2 | 10 | 15 | 20 | 4187 | ± 3733 | 0.70 |
| MoneyFlow | B | 2 | 69 | 15 | 20 | 0 | 4 | 15 | 15 | 2007 | ± 15692 | 0.08 |
| OBMM | B | 3 | 46 | 8 | 20 | 0 | 8 | 0 | 10 | 258 | ± 7909 | 0.02 |
| CRaTiv | B | 4 | 42 | 7 | 20 | 0 | 10 | 0 | 5 | (2410) | ± 6770 | (0.22) |
| OBCrossover | B | 5 | 33 | 6 | 6 | 0 | 6 | 0 | 15 | 3242 | ± 4220 | 0.45 |
| OBBreakOut | B | 5 | 33 | 10 | 18 | 0 | 0 | 0 | 5 | 3680 | ± 7963 | 0.29 |
| RaSTa | B | 7 | 21 | 5 | 2 | 0 | 4 | 0 | 10 | 1182 | ± 2441 | 0.30 |
| DAMM-STAT | R | 1 | 65 | 6 | 20 | 14 | 10 | 0 | 15 | 685 | ± 5195 | 0.08 |
| Contrarian | R | 2 | 55 | 6 | 20 | 2 | 12 | 0 | 15 | 2022 | ± 3658 | 0.34 |
| OBSigma | R | 3 | 54 | 8 | 20 | 6 | 10 | 0 | 10 | 1649 | ± 2382 | 0.43 |
| OBVol | R | 4 | 53 | 14 | 0 | 0 | 4 | 15 | 20 | 4037 | ± 1900 | 1.32 |
| RapidMM | R | 5 | 50 | 10 | 20 | 0 | 10 | 0 | 10 | 3649 | ± 9121 | 0.25 |
| CIA | R | 6 | 30 | 13 | 12 | 0 | 0 | 0 | 5 | (1451) | ± 9822 | (0.09) |
| SimpleTrend | R | 7 | 27 | 3 | 20 | 2 | 2 | 0 | 0 | (24467) | ± 17974 | (0.84) |

Figure 1: Summary of Results for PPC 2003. Column *Tot* shows total points for each client over the 10-day competition. Column *P* shows points earned in the Daily Profit and Loss category. Column *S* shows points earned in the Daily Risk Saturation category. Column *U* shows points earned in the Daily Position Unwinding category. Column *R* shows points earned in the Daily Intraday Position Reversal category. Column *C* shows points earned in the Overall Consistency of Profit and Loss category. Column *V* shows points earned in the Robustness to Market Variation category. Column **Avg P&L** shows average daily Profits and Losses, while column **95% Int** gives the 95% confidence interval around this mean. Column **Sharpe** gives the 10-day Sharpe Ratio for the client. See text for more details.

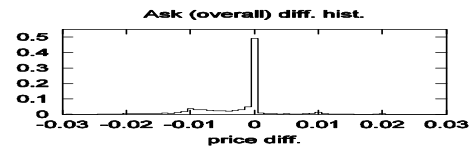
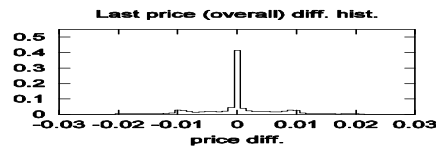
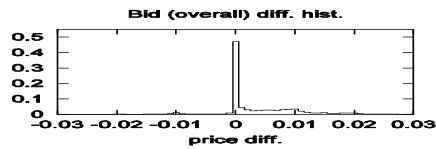
Global Analysis

Total Volume Executed

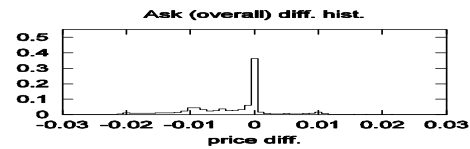
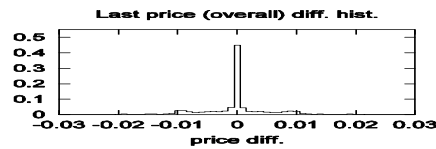
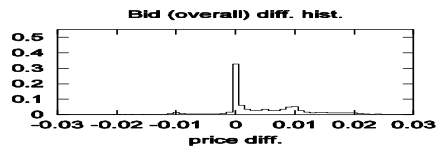


Price and Inside Markets vs. Island (PXS - Island)

Blue Pool

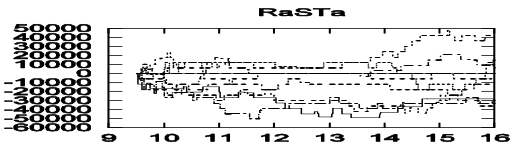
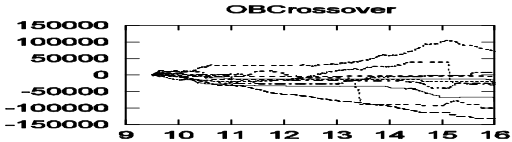
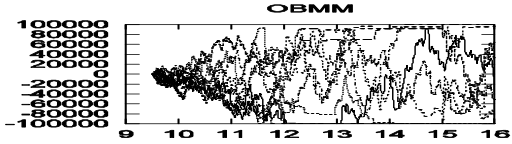
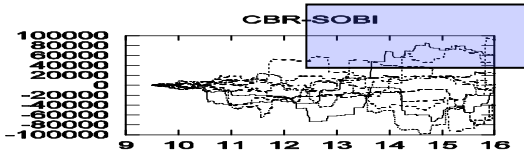


Red Pool

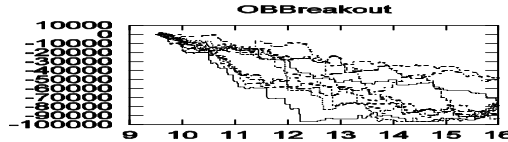
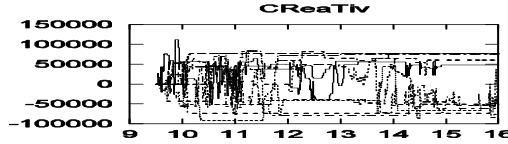
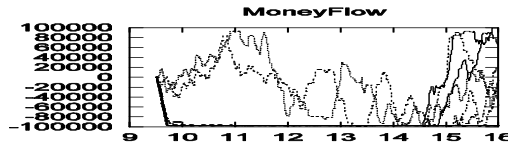


Client Analysis

300K



1.5M



600K

6M

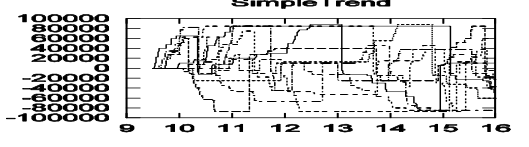
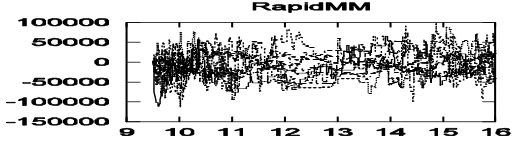
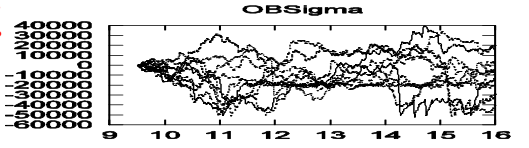
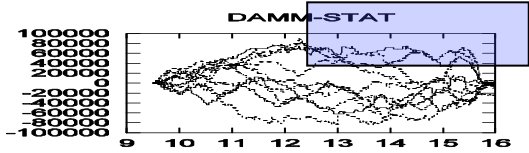
300K

150K

140K

Blue Pool Client
Share Positions

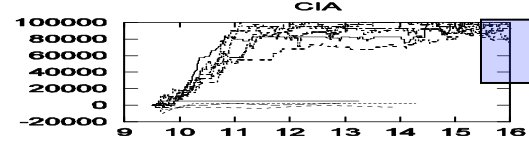
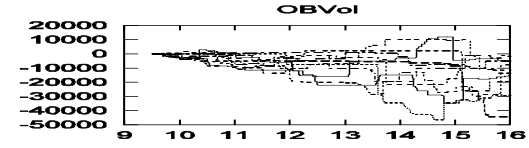
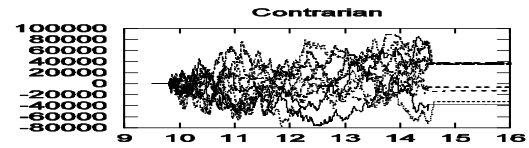
500K



700K

2M

400K



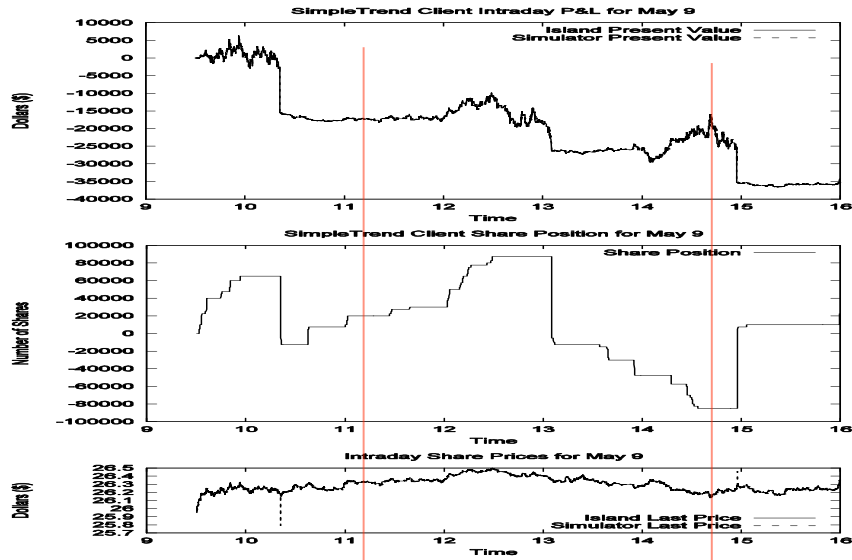
1.7M

60K

150K

Red Pool Client Share Positions

The SimpleTrend Debacle



Conclusions

- Electronic Commerce is alive and well
- Penn-Lehman project:
 - exploits advent of order book data
 - mixes the real and virtual
 - educates in a friendly but competitive environment
 - has produced a couple of promising strategy ideas

Collaborators

- Penn:
 - **Luis Ortiz**
 - Berk Kapicioglu
 - Byoungjoon Kim
 - Rashid Tuweiq
 - Elliot Feng
- Lehman Brothers:
 - Andy Ellner
 - Mark Sanborn
 - Colin Rust
 - Amy Papandreou
 - Michael Schulman
 - Michael Bos
 - Michael Bleich

Further Information

- Email: mkearns@cis.upenn.edu
- Web sites:
 - www.cis.upenn.edu/~mkearns
 - www.cis.upenn.edu/~mkearns/projects/plat.html
 - www.cis.upenn.edu/~mkearns/papers/plat.pdf
(joint paper on the project with Luis Ortiz)
- New participants welcome!